

# Get the truth about your business and what is holding you back

The Five Disciplines Assessment is a powerful tool. The results of the assessment will start new conversations in your organization and will help bring clarity to your direction and what you should be focusing on.

Click to watch this Video on the 5 Disciplines

## Why Take This Assessment?

If you want to understand where you can improve your business and, more specifically, how you can start growing exponentially, you need this Five Disciplines Assessment.

- If you want to know what your team does on a daily basis and what it should be doing, you need to take this assessment.
- If you are unsure about where in your business you can measure your performance, you need this assessment.
- If you want to comprehend your financials and when to take stock of your strategy and, above all, what everyone in your organization can do to add zeros to every area of your business, then you need the Five Disciplines Assessment.

#### Who Is This For?

The Five Disciplines Assessment is for executives, leaders, and managers: your first teams.

It focuses on identifying strong points, weaknesses, and areas of improvement. The assessment will help you select your priorities and recognize your strengths. It will point out what you need to change in your organization regarding your own and your team's focus and discipline.

The point of the Five Disciplines Assessment is not only to educate but to allow executives to take action.

#### How Does It Work?

The Five Disciplines Assessment gives you clear results in each of the Five Disciplines for Exponential Growth: strategy, business development, people, execution, and mission.

# **5 Disciplines Assessments**



There are 10 questions for each of the five disciplines, and those questions ask you to think about your organization and evaluate what you do or don't do, focusing on the disciplines that your business already has. It shows you where you and your company and your employees stand in relation to building sustainability, predictability, stability, consistency, and emotional connection in your organization.

It will ask questions related to how your business works and how your team interacts. It will ask you to identify aspects of your business, such as how you articulate the way you do business, how you've organized your sales and customer service processes, and what your leadership training, talent development, and recruitment processes consist of. It will examine your processes, how you communicate with management, and how management communicates and works with team members. It will assess your knowledge of your organization's financial controls. The Five Disciplines Assessment will also ask you your purpose, your core values, and your program for giving back.

The point is to help you understand where your team is and what your/their beliefs are. The assessment helps you see your priorities and where to take your first steps toward improvement in creating and building disciplines.

## **Benefits**

The Five Disciplines Assessment gives you a score for the individual assessments and also an overall score showing which areas where you do well and where you need to improve. This helps you select your priorities, helps you see where your strengths are and what needs to be changed in your organization in regard to discipline and focus. You will better understand where your team is, where your beliefs are, and where to prioritize to take your first steps.

To begin the process of enhancing your collaboration, first team engagement, strategic thinking, emotional intelligence, adaptability and change management, Pam and her team are ready to provide you with the guidance and support you need.

Email customercare@pamelajgreen.com to get started.

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